

Local stockbroker broadens horizons

8 May 2009

Leading stockbroking firm Patersons Securities Limited has recently merged with Tolhurst Limited and consolidated its position as one of Australia's largest full service, retail stockbroking businesses by market turnover.

With more than 290 Advisers and a research team of 20 analysts covering a broad range of listed companies across a diverse range of sectors, Patersons now has a significant presence in all major capital city markets and regional centres, including Gladstone.

Our qualified Advisers at Patersons Gladstone, locals Lew Fellowes and Liam Barry, have over 16 years experience in the financial services industry specialising in stockbroking and financial planning.

Since 2001, they have serviced the investment needs of the community and look forward to continuing under the Patersons name.

"Clients are benefitting from access to an expanded product portfolio, a bigger research team and access to a broader range of experience," said Lew Fellowes, Branch Manager for Gladstone.

"We believe that specialisation is the key. We live and breathe the markets and our clients benefit from the specialist insight this brings. Our priority, as always, is to generate wealth for our clients. We want to guide our clients through the difficult market conditions in order to achieve their investment goals. We have the experience and specialist skills to structure share portfolios and tailor individual solutions."

Patersons Gladstone will be holding a free Superannuation Seminar addressing how superannuation interacts with estate planning on 20 May 2009. Stephen Blackhall, Patersons superannuation specialist, will discuss how your superannuation fund would be treated in your estate.

This presentation will appeal to anyone over 50 years and is a must for anyone with superannuation benefits who would like to preserve as much as possible for the next generation.

To find out more, and secure your place, visit www.psl.com.au or call Madonna Mossman on 4973 1000.

For more information on the broad range of investment services Patersons Gladstone offers please call 4973 1000, email gladstone@psl.com.au or visit www.psl.com.au.

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About Patersons Securities Limited

Patersons, incorporating Tolhurst and William Noall, is one of Australia's leading specialist stockbroking and financial services firms, providing a wide range of services from stockbroking and financial planning to investment banking and institutional dealing.

Patersons has built a true national presence with a powerful advisory team, a highly respected institutional dealing arm, award-winning research and corporate finance teams and an expanding funds and asset management division.

Patersons was established more than 100 years ago and in that time, has had only five executives lead the firm, providing remarkable stability in a highly dynamic and volatile industry.

Since merging with Tolhurst and Montagu stockbrokers in early 2009, the firm now has more than 450 employees in 18 offices throughout Australia including Perth, Sydney, Melbourne, Brisbane, Adelaide and Canberra, as well as 12 regional branches.

Patersons has raised more than \$5.1 billion in over 530 new equity issues since the year 2000 and has more than \$600 million in funds under management or administration. The firm's Corporate Finance division won the Best Corporate Deal award at the 2007 Australian Stockbrokers Foundation Awards.

By number of new issues Patersons is, by reference to the Thomson Financial tables, one of the most active stockbrokers in Australia. Patersons equities turnover ranks # 18 in the Australian market place.

Patersons award winning research team of 20 analysts in Perth, Melbourne and Sydney is one of the leading national mid-cap resource and industrial specialists, covering a broad range of listed companies across a diverse range of sectors. Patersons won the Best Research of the Year award at the 2007 Australian Stockbrokers Foundation Awards.