

Local stockbroker broadens horizons

12 May 2009

Leading stockbroking firm Patersons Securities Limited has recently merged with Tolhurst Limited and consolidated its position as one of Australia's largest full service, retail stockbroking businesses by market turnover.

With more than 290 Advisers and a research team of 20 analysts covering a broad range of listed companies across a diverse range of sectors, Patersons now has a significant presence in all major capital city markets and regional centres, including Gold Coast.

Long-time local Advisers, Max Mengler and Haydn Froggatt, have over 40 years experience in the financial services industry specialising in stockbroking, derivatives and wealth creation strategies.

The dedicated team looks forward to continuing to service the investment needs of the Gold Coast under the Patersons name.

"Clients are benefitting from access to an expanded product portfolio, a bigger research team and access to a broader range of experience," said Jacqui Mengler, Branch Manager for Gold Coast.

"We believe that specialisation is the key. We live and breathe the markets and our clients benefit from the specialist insight this brings. Our priority, as always, is to generate wealth for our clients. We want to guide our clients through the difficult market conditions in order to achieve their investment goals. We have the experience and specialist skills to structure share portfolios and tailor individual solutions."

Patersons Gold Coast will be holding free Investment Seminars on 21 May 2009. Stephen Blackhall, Patersons Superannuation Specialist, will discuss how your superannuation interacts with estate planning. Tony Farnham, Patersons Economist, will also discuss the economic outlook and major initiatives announced in the budget and their implications on key sectors of the Australian share market.

To find out more, and secure your place, visit www.psl.com.au or call Kylie Condon on 5631 2300.

For more information on the broad range of investment services Patersons Gold Coast offers please call 5631 2300, email goldcoast@psl.com.au or visit www.psl.com.au.

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About Patersons Securities Limited

Patersons, incorporating Tolhurst and William Noall, is one of Australia's leading specialist stockbroking and financial services firms, providing a wide range of services from stockbroking and financial planning to investment banking and institutional dealing.

Patersons has built a true national presence with a powerful advisory team, a highly respected institutional dealing arm, award-winning research and corporate finance teams and an expanding funds and asset management division.

Patersons was established more than 100 years ago and in that time, has had only five executives lead the firm, providing remarkable stability in a highly dynamic and volatile industry.

Since merging with Tolhurst and Montagu stockbrokers in early 2009, the firm now has more than 450 employees in 18 offices throughout Australia including Perth, Sydney, Melbourne, Brisbane, Adelaide and Canberra, as well as 12 regional branches.

Patersons has raised more than \$5.1 billion in over 530 new equity issues since the year 2000 and has more than \$600 million in funds under management or administration. The firm's Corporate Finance division won the Best Corporate Deal award at the 2007 Australian Stockbrokers Foundation Awards.

By number of new issues Patersons is, by reference to the Thomson Financial tables, one of the most active stockbrokers in Australia. Patersons equities turnover ranks # 18 in the Australian market place.

Patersons award winning research team of 20 analysts in Perth, Melbourne and Sydney is one of the leading national mid-cap resource and industrial specialists, covering a broad range of listed companies across a diverse range of sectors. Patersons won the Best Research of the Year award at the 2007 Australian Stockbrokers Foundation Awards.