



An introduction.

ABOUT PATERSONS

Established in 1903, Patersons Securities Limited has grown to become one of Australia's leading stockbroking and financial services firms. With an experienced team and extensive network of offices across Australia, we are well positioned to service the investment needs of our clients.

Backed by a wealth of local and international expertise, Patersons investment advice is based upon thorough research and understanding of the market.

Our emphasis is on building strong client relationships through our personalised and friendly approach to investing. We work closely with our clients to review their personal or business financial objectives, make appropriate investment decisions and exceed expectations.

Patersons can help you meet your financial goals, whether you are a first-time or experienced investor. We welcome the opportunity to assist you on your road to financial success.

Private Client Services

Our team of Private Client Advisers has the experience and knowledge to provide professional, timely advice. We are committed to offering our clients a stable and considered approach to managing investments.

Our network of Advisers and product specialists provide a full-service array of financial products to cater for the different and changing needs of clients.

Private Client services include:

- Stockbroking
- Accolade - Portfolio Management
- Accolade Plus - Discretionary Portfolio Management
- Cash and Fixed Interest Products
- Derivatives Trading
- Structured Products and Managed Funds
- Margin Lending
- International Equities
- Financial Planning
- Superannuation and Retirement Planning

Asset Management

Patersons Asset Management is a dedicated asset manager providing investment solutions to clients. Our highly experienced investment team has an average of 15 years experience in investment management covering research and portfolio management.

The flagship Patersons 80:20 Equity Fund is a good example of a fund that provides more opportunity and choice to clients. The fund has been assigned a three star investment grade rating by Standard & Poor's and an approved

rating by Zenith. Patersons managed funds may suit investors who:

- Have a Self-Managed Superannuation Fund
- Wish to achieve greater diversification in their portfolio
- Want to place funds with someone who has experience with equities markets
- Want access to capital raising opportunities and IPOs
- Want to achieve cost-effective diversification of risk

For more information please visit www.patersonsam.com.au or call 1800 555 132.

Equities Research

Patersons belief is that quality research is the cornerstone of a successful Adviser-client relationship.

Our well credentialed research analysts are based in Perth, Melbourne and Sydney and cover a large number of emerging growth companies, with particular expertise in the resources sector and mid-cap industrials.

The primary focus of our Research department is the provision of timely analysis, to generate informed comment and opinion. This practice has been well recognised, with the team awarded 2007 Best Research House of the Year at the Australian Stockbroker Awards.





Corporate Finance

Patersons has built a dedicated and highly competent Corporate Finance team specialising in mid-cap and small-cap Australian industrial and resource companies. We have a demonstrable track record, and provide a full suite of services.

Corporate Finance services include:

- Initial public offerings
- Convertible note issues
- Share placements
- Roadshows and market-related advice
- Rights issues
- Mergers and acquisitions
- Share purchase plans
- Corporate advice
- Capital reconstructions
- Backdoor listings
- Trade sales
- Private equity capital

By number of new issues, Patersons is (according to the Thomson Financial tables) one of the most active stockbrokers in Australia. Since 2003 Patersons has ranked #1 by number of new equity issues in Australia. It was ranked #10 by dollar value at the end of 2007. The team has been awarded Corporate Deal of the Year at the 2007 and 2003 Australian Stockbroker Awards.

Institutional Dealing

Patersons has assembled a very strong Institutional Dealing team, expanding our global and domestic institutional reach and complementing the firm's growing corporate and research offerings.

Our Institutional Dealers are based in Sydney, Melbourne and Perth. Collectively, the team boasts over 70 years experience in dealing with Australian and international institutions.

By concentrating on niche areas, we have become one of the leading mid-cap resource and industrial institutional brokers in the country.

For more information regarding Patersons Securities Limited and our products and services, please contact an office closest to you (see reverse for national locations), email patersons@psl.com.au or visit www.psl.com.au.

HELPING YOU ACHIEVE YOUR FINANCIAL GOALS

Western Australia

Perth Office
Level 23, Exchange Plaza,
2 The Esplanade,
Perth, WA 6000
T: (+61 8) 9263 1111
F: (+61 8) 9325 6452
E: patersons@psl.com.au

West Perth Office
Level 2, 34 Colin Street,
West Perth, WA 6005
T: (+61 8) 9482 0900
F: (+61 8) 9482 0999
E: patersons@psl.com.au

Albany Office
Level 2, Middleton Centre,
184-186 Aberdeen Street,
Albany, WA 6330
T: (+61 8) 9842 4700
F: (+61 8) 9841 4211
E: albanypsl@psl.com.au

Bunbury Office
Suite 3, 53 Victoria Street
Bunbury, WA 6230
T: (+61 8) 9707 2000
F: (+61 8) 9721 1840
E: bunbury@psl.com.au

Busselton Office
Suite 1, 72 Duchess Street,
Busselton, WA 6280
T: (+61 8) 9754 0700
F: (+61 8) 9754 4333
E: busselton@psl.com.au

Kalgoorlie Office
63 Hannan Street,
Kalgoorlie, WA 6430
T: (+61 8) 9021 1422
F: (+61 8) 9021 8133
E: kalgoorlie@psl.com.au

Geraldton Office
70 Forrest Street,
Geraldton, WA 6530
T: (+61 8) 9964 3800
F: (+61 8) 9964 5811
E: geraldton@psl.com.au

Victoria

Melbourne Office
Level 15, 333 Collins Street,
Melbourne, VIC 3000
T: (+61 3) 9242 4000
F: (+61 3) 9242 4040
E: melbourne@psl.com.au

Mt Waverley Office
284 Stephensons Road,
Mt Waverley, VIC 3149
T: (+61 3) 9831 5000
F: (+61 3) 9809 5746
E: mtwaverley@psl.com.au

New South Wales

Sydney Office
Level 48, Australia Square
264 George Street,
Sydney, NSW 2000
T: (+61 2) 8238 6222
F: (+61 2) 8238 6266
E: sydney@psl.com.au

Lismore Office
Suite 1, The Professional Centre,
105 Molesworth Street,
Lismore, NSW 2480
T: (+61 2) 6623 3300
F: (+61 2) 6623 3399
E: lismore@psl.com.au

Parramatta Office
Suite 9, Blaxland House
5-7 Ross Street,
North Parramatta, NSW 2151
T: (+61 2) 8839 5610
E: parramatta@psl.com.au

Queensland

Brisbane Office
Level 37, Riverside Centre,
123 Eagle Street,
Brisbane, QLD 4000
T: (+61 7) 3737 8000
F: (+61 7) 3737 8100
E: brisbane@psl.com.au

Gold Coast Office
Suite 2, Ground Level,
Gold Coast Financial Centre,
128 Bundall Road,
Bundall, QLD 4217
T: (+61 7) 5631 2300
F: (+61 7) 5631 2399
E: goldcoast@psl.com.au

Cairns Office
Suite 5, 188 Mulgrave Road,
Westcourt, Cairns, QLD 4870
T: (+61 7) 4046 0200
F: (+61 7) 4046 0220
E: cairns@psl.com.au

Gladstone Office
136 Goondoon Street,
Gladstone, QLD 4680
T: (+61 7) 4973 1000
F: (+61 7) 4973 1010
E: gladstone@psl.com.au

Sunshine Coast Office
Level 3, Bryant House,
26 Duporth Avenue,
Maroochydore, QLD 4558
T: (+61 7) 5409 6100
F: (+61 7) 5409 6199
E: sunshinecoast@psl.com.au

South Australia

Adelaide Office
Level 20, 25 Grenfell Street,
Adelaide, SA 5000
T: (+61 8) 8407 5700
F: (+61 8) 8407 5717
E: adelaide@psl.com.au

Australian Capital Territory

Canberra Office
Level 4, Patersons Securities House,
53 Blackall Street,
Barton, ACT 2600
T: (+61 2) 6120 2222
F: (+61 2) 6273 3433
E: canberra@psl.com.au

www.psl.com.au

Patersons Securities Limited

ABN 69 008 896 311 AFSL No. 239 052

Participant of ASX Group; Securities & Derivatives Industry Association
Principal Member; Financial Planning Association Principal Member

Effective Date: 20 August 2009