

Are you accessing Patersons' new issue flow as a

# Sophisticated Investor?



Qualifying investors are able to access a range of exclusive opportunities available through the most active broker in Australia, Patersons Securities Limited.

Patersons is one of Australia's leading stockbroking and financial services firms, raising in excess of \$12 billion of new capital for a range of companies since 2000. Patersons has ranked #1 in Australia by number of equity issues in Australia every year since 2003, by reference to the Thomson Reuters League Tables.

A new issue of securities is generally offered to the public with regulated disclosure documents such as a prospectus or product disclosure statement. However, a qualifying investor who is capable of making investment decisions without the need to consider a prospectus or disclosure document may be eligible to participate in certain exclusive placements or capital raisings.

In order to participate, investors must provide a certificate, from a qualified accountant certifying that they have a prescribed net asset or gross income level, being:

- ▶ **A gross income** of \$250,000 or more per annum in each of the previous two years; or
- ▶ **Net assets** of at least \$2.5 million.

To apply, please email us at [708register@psl.com.au](mailto:708register@psl.com.au) with a copy of your Sophisticated Investor Certificate.

## To be entered on accountant's letterhead:

[Date]

Patersons Securities Limited  
The 708 Register  
Level 23 Exchange Tower  
2 The Esplanade  
Perth WA 6000

Email: 708register@psl.com.au

### Sophisticated Investor Certificate

This is to certify that *[Insert Client's Full Name]*, BOTH ARE/IS a wholesale client/s for the purposes of Section 761G of the Corporations Act and is/are a sophisticated investor for the purposes of Section 708(8)(c) of the Corporation Act who EACH HAS/HAS:

Net assets of at least \$2.5m;

OR

Gross income for each of the last 2 financial years of at least \$250,000.

*[Please indicate which applies by ticking the appropriate box(es)]*

and that ITS/HIS/HER *[delete as applicable]* controlled entities for the purposes of Section 708(8)(d) include:

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*[Signature of qualified accountant here]*

*[Accountant's name here]*

*[State relevant qualifications, professional body membership and membership number]*

<sup>1</sup> In the case of joint accounts, EACH of the individuals must meet the requirements of section 708(8)(c) in their own right in order to qualify for 'excluded offers'. Therefore, a separate certificate should be prepared for each individual.

NOTE: We can only accept 708 Sophisticated Investor Certificates from accountants who are members of one of the following Eligible Professional bodies:

- a. CPA Australia, The Institute of Chartered Accountants Australia, or Institute of Public Accountants in Australia
- b. Eligible Foreign Professional bodies
  - (i) The American Institute of Certified Public Accountants;
  - (ii) Assoc of Certified Chartered Accountants (United Kingdom);
  - (iii) Canadian Institute of Chartered Accountants;
  - (iv) Institute of Chartered Accountants of New Zealand;
  - (v) The Institute of Chartered Accountants in England and Wales;
  - (vi) The Institute of Chartered Accountants in Ireland; and
  - (vii) The Institute of Chartered Accountants of Scotland

#### Guidance for accountants:

Only the gross income or net assets of the person to whom the certificate relates may be included in the calculation under the certificate. For the purposes of offers of debt or equities, this can include the value of their shares held in a company or dividends they receive from the company for the purposes of gross income. The attributable share of superannuation income and assets may be included if you can reliably identify and value their current entitlement under the fund. The qualifying certificate is valid for two years.

This publication is intended to provide general advice only, and has been prepared without taking account of your objectives, financial situation or needs and therefore before acting on information contained in this publication you should consider its appropriateness having regard to your objectives, financial situation and needs. You should only seek to participate in offers as a sophisticated investor if you have previous experience in investing in securities, so you can assess the merits of an offer, the value of securities, the risks involved in accepting the offer, the adequacy of the information in respect of the offer and whether it is suitable to your circumstances.

Patersons Securities Limited ABN 69 008 896 311 AFSL No. 239 052 Participant of ASX Group; NSX; Chi-X Australia; Stockbrokers Association of Australia Principal Member

Effective Date: 1 February 2017